## **NJ Capital LAS Term Loan**

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## Why do we invest ?



### **Reasons for Investments**

Wealth Creation

Achieve financial goals like Child Education & Marriage

Retirement

**Fulfill Aspirations of Life** 



# There are few events in life where we need money for short term

## Life Events Like :

Hospitalization

Buying a Car, TV, Bike, etc

Home Renovation

Family Tour

Emergency



## What we generally do ??

# We redeem our investments to fulfill our short term needs

### Is this the right decision ??





## We miss Wealth Creation and Goal achievement opportunity

**Miss out Reinvestment opportunity** 



## Is there any solution where we stay invested and still fulfill our short term financial needs ?



## **Loan Against Securities**

Get Loan against your investments in Mutual fund & Stocks



#### Loan Amount : Rs.1,00,000/-

| Tenure (in<br>months) | Monthly EMI<br>(Rs.) | Processing Fees(Rs.)<br>(Inclusive of<br>applicable taxes) | Documentation Charges<br>(Rs.) (Inclusive of<br>applicable taxes) | Total Repayment<br>Amount (Rs.) |
|-----------------------|----------------------|--|---|---------------------------------|
| 6                     | ₹ 17,329.00          | ₹ 590.00   | ₹ 590.00  | ₹ 1,03,974.00                   |
| 12                    | ₹ 8,932.00           | ₹ 590.00   | ₹ 590.00  | ₹ 1,07,184.00                   |
| 18                    | ₹ 6,121.00           | ₹ 590.00   | ₹ 590.00  | ₹ 1,10,178.00                   |
| 24                    | ₹ 4,707.00           | ₹ 590.00   | ₹ 590.00  | ₹ 1,12,968.00                   |
| 36                    | ₹ 3,321.00           | ₹ 590.00   | ₹ 590.00  | ₹ 1,19,556.00                   |

**Note:** Total Repayment Amount + PF + Documentation Charges



#### NJ LAS Term Loan – Key Features

| Minimum Loan Amount | Rs.25,000/-    |
|---------------------|----------------|
| Maximum Loan Amount | Rs.25,00,000/- |

- No physical documents are reuqire for the loan application.
- Agreement & Pledge request form is E-Signed.
- Loan amount will be disbursed to the registered bank account within two (2) working days of the submission of duly filled & Signed Mandate Form to NJ Capital. Submission from client should be before 2 pm on a working day.
- Online LAS application can only be done by individual clients whose investents are in demat of NJ.
- Loan is not offered to NRI clients (both NRE & NRO).
- Minimum age for loan eligibility is 18 years.



#### **Important Points**

- ELSS funds which are still locked in cannot be pledged.
- LAS will not be offered on any PMS Investments (Equity & MF)
- If MARS investments are pledged then re-balancing of the portfolio will not be done.
- Minor's securities can not be pledged.
- Securities & Loan Eligibiity:

| Securities     | Loan Eligibility                    |
|----------------|-------------------------------------|
| Equity MF      | 45% of current valuation (NAV)      |
| Debt MF        | 90% of current valuation (NAV)      |
| Hybrid Funds   | 45% of current valuation (NAV)      |
| Fund of Funds  | 45% of current valuation (NAV)      |
| Balanced Funds | 45% of current valuation (NAV)      |
| Equity shares  | 40% to 45% of the last traded price |



#### NJ LAS Term Loan – ROI & PF

| Loan Tenure<br>(No. of Months) | Rate of Interest(%) P.A. |
|--------------------------------|--------------------------|
| 36                             | 12.00%                   |
| 24                             | 12.00%                   |
| 18                             | 12.50%                   |
| 12                             | 13.00%                   |
| 6                              | 13.50%                   |

#### Note: ROI is Fixed in nature

| Sr. No. | Particulars           | Amount (Rs.)   |
|---------|-----------------------|--|
| 1       | Processing Fees (%)   | 0.5% of the loan amount subject to a maximum of Rs. 10,000/- (Plus applicable taxes).  |
| 2       | Documentation Charges | First Time – Rs.500/- ( Rupees Five hundered only)<br>Subsequent Loans – Rs.200/- (Rupees Two hundred only)(Plus<br>applicable taxes). |

Processing Fees & Documentation charges will be deducted from the disbursed loan amount.



• Pledging & Un Pledging Charges:

Pledging ChargesRs.15 + GST per ISINUn Pledging ChargesRs.15 + GST per ISIN

Note:

- It will be charged at the time of Pledging / Un Pledging of the securities.
- Invoice will be generated by NJ India Invest Pvt. Ltd. in the next payment cycle.



#### Loan Disbursement and EMI Due date:

| Sr. No. | <b>Disbursement Date</b>             | EMI Due Date                       |
|---------|--------------------------------------|------------------------------------|
| 1       | $1^{st}$ to $15^{th}$ of the Month   | 25 <sup>th</sup> of the Month      |
| 2       | 16 <sup>th</sup> to End of the Month | 10 <sup>th</sup> of the Next Month |

#### **Overdue Interest Charges (i.e. Additional Interest):**

1.5% (flat rate) on the EMI amount defaulted. (plus applicable taxes)

#### **Bounce Charges:**

Rs.500/- for every instance of dishonour.(plus applicable taxes).



#### Non Payment of EMI & Sale of Securities

| Sr. No. | Event   | Action |
|---------|---|--------|
|         | Where the EMI Due Date falls on the 10 <sup>th</sup> of a month and the due amount remains unpaid till the 25 <sup>th</sup> of that month.      | -      |
| 2       | Where the EMI Due Date falls on the 25 <sup>th</sup> of a month and the due amount remains unpaid till the 10 <sup>th</sup> of following month. | •      |



#### **Pre payment charges:**

2% of the principal amount prepaid(plus applicable taxes).

#### Margin Shortfall:

Margins need to be maintained daily and any shortfall has to be made good within a period of 7 (seven) days (as mandated by RBI).



#### Loan Status

| SANCTIONED                  | Loan is sanctioned. Either any one or both Loan<br>application form & Pledge request form are not E Signed<br>by client. |
|-----------------------------|--|
| MANDATE PENDING             | Loan application form & Pledge request form are E Signed by client and Mandate submission is pending.                    |
| MANDATE RECEIVED BY COMPANY | Soft copy of Mandate is received at HO.  |
| MANDATE SENT                | Mandate sent to Bank for the processing.   |
| MANDATE REJECTED            | Mandate rejected by the bank. Please submit fresh<br>Mandate.  |
| MANDATE APPROVED            | Mandate successfully registered by bank.   |



#### Mandate Process Guideline for CRO @ Branch

- CRO will have to check following things.
- Mandate should be in favor or "NJ CAPITAL"
- Details like Bank Account Number, Bank Name, IFSC, MICR, LAS number, Start & End Date duly filled
- Client Name & Signature done on Mandate
- If everything is proper then CRO will send scan copy of NACH mandate on las.mandate@njgroup.in
- Mandate Soft Copy Specification :
  - Image Format : Tiff
  - Image Size : Less then 30 KB
  - Image Quality : Black and White

Note : Subject of Email should be NJ Capital Mandate : < Branch Name>





